MILLS Yard Guide

Compare the same yard project.

Copy details from written estimates. Mark missing answers as “ask” rather than assuming they are included. Use another sheet for additional proposals.

Project / work area: _____

Same scope to compare: _____

What to compare	ESTIMATE A Company / date: _____	ESTIMATE B Company / date: _____
Work area & quantity Same beds, lawn or surfaces?		
Preparation Removal, access, protection		
Materials & work Type, amount, installation		
Cleanup & disposal What leaves or stays?		
Timing & access Visits, duration, usable routes		
Included / optional Separate add-ons and exclusions		
Aftercare & follow-up Your tasks; extra visit charges		
Payment & changes Stages; approval of extras		
Recurring terms, if relevant Renewal and cancellation		
Total for the same scope List differences before comparing		

Questions to resolve before agreeing:

Keep this sheet with your estimates. It does not request service or book a visit. Mills Yard Guide does not perform landscaping work.

Background: Maryland Department of Agriculture, “Ask Before You Hire” (lawn-care estimates). This original worksheet also uses the scope questions in Mills Yard Guide’s estimate guide.